PEIA/WVCHIP Data Warehouse Consultant RFP Questions and Responses

1. Please provide a copy of any reports your current vendor provides PEIA and CHIP which are expected to be provided by a successful bidder.

   - Attached you will find the standard monthly reports for total claims, per capita claims and the per capita utilization. Also attached are the reporting currently provided for the Comprehensive Care Program (capitated reimbursement arrangement). The list of measures required annually for the WVCHIP program is also attached.

2. Will a successful bidder be expected to provide data analysis, capitation rate development and loss ratio calculations for the CCP program clinics?

   - Yes, examples attached.

3. What is the projected contract start date if a new vendor is selected?

   - March 1, 2014.

4. Are there any standard reports or data files the successful bidder will be expected to provide to other PEIA or CHIP vendors. For example CCRC Actuaries?

   - No standard reports, but there are always ad hoc reports requested of the data warehouse consultant. The demand varies during the times of the year such as during the WV Legislative Session January through March. Ad hoc reporting can be as high as 5 unique report requests per week with varying degrees of complexity.

5. Assuming it is public information, what were total payments by CHIP and PEIA to the current vendor in the last 2 fiscal years?

   - Vendor was paid $200,000 by PEIA and $114,000 by WVCHIP.

6. Does the Agency have a consulting firm, and if so, who?

   - PEIA and WVCHIP currently utilize CCRC Actuaries and Mike Madalena for actuarial and data warehouse services. Other firms are hired as necessary for specific projects or services.
   - WVCHIP is also contracted with Berry Dunn regarding CHIP and healthcare reform.

7. Are vendors required to respond to the "Specific System Expectations and Requirements" section on pages 3-6? If so, what format would the Agency like to see for vendor responses to this section?

   - No. This section of the RFP outlines the agencies expectations and requirements of the vendor and system. The system/vendor must be capable of performing these requirements. The RFP, the vendor proposal and the resulting questions and answers will be a part of the final contract.

8. How much history do you require? You mention in the RFP that you currently retain information in the data warehouse back to 1994.

- 15 years

9. On page 18, question 18, you ask the question about how much data is maintained - what are the requirement?

- The volume of data readily accessible by the agencies for query or reporting shall be predicated on the project. However, generally there should always be 3 years of history readily available to the users. Vendor is permitted to keep older data in a less accessible, archived database, separate from the production data.

10. Will ESI will be ONE feed or TWO?

- Two, one for each agency.

11. Are PEIA and WVCHIP different agencies?

- Yes, they are two different agencies.

12. Can we assume that WVCHIP would not have COBRA?

- Correct, WVCHIP doesn't provide COBRA.

13. Who holds the Eligibility data for Humana Medical and Drug enrollees? Will that data be transmitted to the selected vendor?

- PEIA maintains this eligibility data and is included in the PEIA eligibility feed.

14. What is the current data warehouse composition, for example data bases (oracle, DB2, etc.) and ETL tools used to populate the warehouse?

- Database: Oracle
- ETL: Oracle, SAS, and COGNOS

15. What version of COGNOS is currently being used for reporting against the current warehouse?

- COGNOS 10.2

16. Are you planning to replace the current data warehouse or extend the current warehouse?

- Based on my understanding of this question, the current data warehouse will be extended by the successful vendor utilizing their warehousing technology platform, architecture, and user interfacing reporting tool.

17. The RFP responses analytics regarding wellness, disability and Workers' Compensation. Will you require data to be included in the warehouse? If yes, who are the suppliers?

- No, there is nothing to be loaded for those programs

18. The table on Page 6 indicates ESI pharmacy claims will be supplied weekly. Please confirm that the selected vendor will accept the file weekly and update monthly with all other sources.

- Yes, it's a weekly feed with monthly update.

19. Will the provider reports requested on Page 4 be distributed externally to providers or be used by internal team members?

- Currently internal only but would like to provide externally eventually.

20. On Page 3 under Specific System Expectations and Requirements, you indicate "all data, databases and related files developed on behalf of and for PEIA/WVCHIP using PEIA/WVCHIP data shall become the property of PEIA/WVCHIP." Will this exclude proprietary software?

- Yes, proprietary software is excluded. This refers to the data.

21. The Eligibility format on Page 4 shows four files, with one being significantly larger than the others. Are the smaller files appended to the larger file to include supplemental data fields (e.g., premiums) or should they be considered four full separate formats?

- The following shall replace PEIA eligibility and WVCHIP Eligibility table in RFP:
  - Updated file table information:

FILENAME	SIZE (MB)
EI.PEIA.INS.MNTH	942
EI.PEIA.ITP.ACCT	35
EI.PEIA.ACT.ADDR	1
EI.PEIA.INS.CHIP	271
EI.PEIA.MONTH.CREDIT	1
EI.PEIA.ATTR.IBUTE	328
EI.PEIA.NONPAR	1
EI.PEIA.AFFILIATION	34
EI.PEIA.PREMIUM.WITH.RETRO	37
TOTAL:	1,650

- The following replaces the size of the Humana data files:

Humana Medical	178 MB per month
Humana RX	97 MB per month

22. Is the requirement for a designated/assigned account team of a fully dedicated (e.g., work on no other accounts) team?

- No, the designated team would not be restricted from working on other accounts. There just needs to be a team, or individual knowledgeable of PEIA and WVCHIP and timely with their services to this account.

Transcript of Questions and Responses from the Data Warehouse Consultant RFP Bidders Conference

1. **What is the process after the proposals are due? Is PEIA planning to award before January?**

   - We'll review and score the proposals and, during the review process, determine if we want to see demos. We will take the holidays into consideration should we decide to request demos.

2. **There are references to wellness programs, disability, Workers Comp, HRA; there's no source vendor listed for those. Are those supposed to be loaded, and if so, may we get the names of the appropriate vendors for those programs?**

   - There is nothing to be loaded for those programs.

3. **So there won't be any disability or Workers comp data? Is that true?**

   - We don't intend to load any disability or Workers Comp claims data. We could, for example, say this company wants to check for subrogation and we want you to pull any ER claims with diagnosis codes of falling off of the swing on the neighbor's property. We won't be loading anything other than what's referenced in the data sources in the RFP.

4. **Is Humana a historical data source? It wasn't listed.**

   - Yes. They've been around for a few years

5. **So that's an ongoing data source and it's an MAPD?**

   - Yes. It's referred to as MAPD or MA and is a retiree plan.

6. **Can you talk about the eligibility file? You call them four files. There is one large one and some smaller ones. Do they append the big file or should they be considered separate formats?**

   - See question 21 response above.

7. **(WVCHIP) - The frequency on the drug is weekly and the COBRA is daily. Will we get weekly Rx feeds and process monthly or do you want a greater frequency of reporting available on the CHIP Rx claims?**

- Yes, it's a weekly feed with monthly update.

8. 25,000 new children a month and 39,000 per year. I don't understand that math.

- We serve on average 25 children per month. They can enroll any day any month. Look across a 12-month period calendar year and count those who came on and off the program, you get the 39,000 children.

9. The provider reports on page 4, are those for internal use or do you want a report card to go out to physicians?

- We eventually want to move to a type of delivery model that lets the provider know where they stand amongst their peers. And eventually, possibly maturing into one where there are tiered provider networks. That's a possible long-term strategy. We will want to try to steer folks to the more efficient providers in the network. So it will be both an internal and external metric. It will be vetted internally in the beginning.

10. On page 3, it states that the data shall become the property of the State's excluding our licensed software, right? The data is all the State is seeking?

- Yes, just the data.

11. Can you explain this first bullet? Obviously minimum training, user friendly, clear identification of data bases, etc.

- The intent is that when we log in and begin looking at the data, because we have such a vast amount of data and there ends up being various sets of data, we should know what's in those data sets by their titles so that we know if we are looking at the correct data.

12. What do you like about your current warehouse and what you would like better?

- No discussion or response was given.

13. Do you know what these efficiency factors are on page 4? Is it like a specific report?

- It's something we do use heavily from our current data warehouse for apples to apples comparisons.

14. Building a new separate data warehouse or trying to get the data better out from the existing warehouse?

- This is to develop a data warehouse. Also, see Question 16 response above.

15. You'd like to do away with the existing one, and build a new one or add a new one to the mix?

- It would be another one. If the current vendor is not successful on this solicitation, they would do nothing but make the data available to the vendor. Also, see Question 16 response above.

16. You're replacing the data warehouse?

- Yes. Also, see Question 16 response above.

17. There is a lot of mention of doing it on our own, have extra training…there's no mention of management reporting or dash boarding. Are there management reporting requirements that are not outlined in the RFP?

- On page 3, you will find required reporting. Also, see attached report examples.

18. When is your next PERM audit?

- It is going on right now and the next one after this cycle will be in 2016, but they take 2 ½ years to complete.

19. Since the contract period is one year and the PERM takes 2 ½ years, I'm assuming the incumbent would have to hand over some reporting and that would have to be a required reconciliation, is that a true statement?

- That is most likely a true statement, yes.

20. Did I miss something in the RFP that discussed the current data warehouse structure as far as what type of data warehouse is?

- No, you did not. It is not referenced in the RFP as to what it is. See question 14 and 15 responses above.

21. Is that something you're going to share with the group or is that not up for discussion.

- There were no plans to add anything about the current one, but it does use a COGNOS front end. See question 14 and 15 responses above.